



# PARTNER TRAINING AND CERTIFICATION

## Certifications for Partners

CyberArk certification enables you to:

- Build your knowledge and skillset with the industry's leading Identity Security solutions
- Validate your proficiency to secure against harmful and costly cyber-attacks
- Demonstrate your security expertise and position yourself as a valuable asset to today's security-challenged organizations
- Establish your team as professionals on the leading edge of one of today's greatest business challenges – securing and protecting high-value information assets, infrastructure and applications
- Affirm your ability to implement innovative cyber threat solutions to global organizations deploying CyberArk Identity Security technologies

The demand for Identity Security and Privileged Account Management solutions are driving the need for a more knowledgeable and skilled partner community to help us address our customers' most critical security business challenges.

To address this demand, we have shifted our enablement program to a competency-based model so that both CyberArk and our partners are in a better position to ensure customer success through increased certification and training.

Moreover, the CyberArk Partner Program recognizes partners that have invested time and resources in developing significant expertise in CyberArk security products and solutions by providing preferred benefits and increased revenue opportunities for those advanced partners.

## CERTIFICATIONS FOR PARTNERS

Partner tiers within the CyberArk Partner Network are determined by the number of certifications obtained by your organization. We maintain dedicated learning paths for sales, pre-sales and delivery engineers to align with the competency requirements of the CyberArk Partner Network.

## PARTNER PROGRAM CERTIFICATIONS INCLUDE:



### Certified Sales Professional (CSP)

The Certified Sales Professional (CSP) is designed to equip channel sales professionals with a foundational understanding of the privileged access security market, targeting customers, and the value of the CyberArk solution.



### Certified Pre-Sales Engineer (CPE)

The Certified Pre-Sales Engineer (CPE) is designed to equip channel pre-sales professionals with a foundational understanding of the privileged access security market as well as being able to demonstrate the CyberArk Identity Security solution.



### Certified Delivery Engineer (CDE)

The Certified Delivery Engineer (CDE) is designed to equip channel technical professionals with the working knowledge to deploy and configure CyberArk's Identity Security solution. In addition, daily maintenance and operation to support the on-going performance of the CyberArk Identity Security solution is also covered.

## LEARN MORE

If you have questions please contact your local Channel Account Manager or email [channel@cyberark.com](mailto:channel@cyberark.com).